



**FOR IMMEDIATE RELEASE**

**June 13, 2018**

**Martin Group**

**FuzeHub Wins U.S. Department of Energy Prize to Advance Domestic Production of New Energy Technologies**

**FuzeHub will use the American Inventions Made Onshore award to educate cleantech startups about manufacturing**

(Albany, NY – June 12, 18) – FuzeHub, a not-for-profit organization that assists small and mid-sized New York State manufacturers with competitiveness, has been selected by the U.S. Department of Energy (DOE) to receive a \$150,000 award to help close the gap between American innovators who develop new energy technologies and domestic manufacturers who produce them.

“FuzeHub is pleased to be working with our partners to educate New York State energy technology entrepreneurs about manufacturing their products, and to help ensure that more of those innovations are ultimately produced here in the United States,” said Elena Garuc, executive director of FuzeHub.

FuzeHub was one of four organizations nationwide to win DOE’s American Inventions Made Onshore (AIM Onshore) prize competition and will use the award funds to deliver DOE’s Build4Scale training to help innovators connect with manufacturers. The training helps innovators avoid the common pitfalls of product design by teaching them manufacturing design fundamentals in the early stages of prototype development, and provides them with the know-how they need to work with manufacturers.

FuzeHub will deliver Build4Scale workshops to cleantech hardware startup companies in three New York State regions: Western New York, the Southern Tier and Long Island. Dan Radomski, who was a key Build4Scale curriculum developer, will serve as the lead instructor.

FuzeHub is part of the New York Manufacturing Extension Partnership (NY MEP), a network of organizations that provide growth and innovation services to small and mid-

sized manufacturers in every corner of the state. Every year, NY MEP helps nearly 1,000 manufacturers create and retain jobs, increase profits, and save time and money, by providing affordable services ranging from technology acceleration to product development to manufacturing scale-up. NY MEP is supported by the National Institute of Standards and Technology and Empire State Development's Division of Science, Technology & Innovation (NYSTAR).

NYSTAR director Matt Watson said, "Utilizing the expertise and long-standing manufacturing networks of the NY MEP system, we can collectively address the Department of Energy's goal of helping energy technology innovators close the manufacturing-readiness gap."

To deliver the Build4Scale training to cleantech hardware startups and ensure that they receive support on their pathway to domestic manufacturing, FuzeHub is partnering with its regional NY MEP counterparts: Buffalo-based Insyte Consulting, Binghamton-based Alliance for Manufacturing & Technology, and Stony Brook-based Manufacturing and Technology Resource Consortium. Additionally, FuzeHub partners frequently with business incubators across New York State, and will be collaborating with the Long Island-based Clean Energy Business Incubator Program (CEBIP) and the Southern Tier Clean Energy Incubator to identify young companies that can benefit most from the training.

### **About FuzeHub**

*FuzeHub is a not-for-profit organization that connects New York's small and mid-sized manufacturing companies to the resources, programs and expertise they need for technology commercialization, innovation, and business growth. Through our custom assessment, matching, and referral platform, we help companies navigate New York's robust network of industry experts at Manufacturing Extension Partners centers, universities, economic development organizations, and other providers. FuzeHub is the statewide New York Manufacturing Extension Partnership Program (MEP) center, supported by Empire State Development's Division of Science, Technology & Innovation. For more information on FuzeHub, visit [www.fuzehub.com](http://www.fuzehub.com).*

### **About the New York Manufacturing Extension Partnership**

*The New York Manufacturing Extension Partnership (NY MEP) is a network of organizations that provide growth and innovation services to small and mid-sized manufacturers in every corner of the state to help them create and retain jobs, increase profits, and save time and money.*

*NY MEP is part of the National Institute of Standards and Technology's Hollings Manufacturing Extension Partnership and is supported through a combination of federal and state funding.*

*The eleven not-for-profit organizations that comprise the New York MEP assist companies all over New York State, providing affordable services in the areas of technology acceleration, product development and prototyping, process improvements, innovation strategies, quality control, manufacturing scale-up, supply chain assistance, and new market strategies.*

For more information on New York MEP, visit <https://esd.ny.gov/new-york-manufacturing-extension-partnership>.

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