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FuzeHub Wins U.S. Department of Energy Grand Prize

Statewide NY MEP center earns \$250,000 top prize to further the impact it has already made through the American Inventions Made Onshore Competition

ALBANY, N.Y. — [FuzeHub](#), the statewide New York Manufacturing Extension Partnership (NY MEP) center, has earned the \$250,000 top prize in the U.S. Department of Energy's [American Inventions Made Onshore \(AIM Onshore\) Prize Competition](#). FuzeHub's award-winning work met the Energy Department's objective of closing the gap between American innovators who develop new energy technologies and domestic manufacturers who produce them.

"Our team at FuzeHub is excited about the impact we've made during the AIM Onshore Prize Competition. The funding we earned will strengthen our efforts to help innovators successfully scale their companies and create opportunities for New York manufacturers to produce new technologies," said FuzeHub Executive Director Elena Garuc. "Across the state, innovators and manufacturers are doing groundbreaking work, often with support from the NY MEP network, to make New York State a global leader in clean technology and advanced manufacturing. The AIM Onshore prize will help accelerate the progress."

FuzeHub was one of [four organizations nationwide](#) to be named finalists and awarded an initial \$150,000 prize in 2018. The four finalists leveraged DOE's Build4Scale training program to help strengthen manufacturing in their states or regions. Each organization then submitted an overview of their impact to DOE, which determined FuzeHub as the winner.

Over the course of the year, FuzeHub trained innovators in four New York State economic development regions — the Southern Tier, Western New York, Long Island and the Capital Region. FuzeHub worked directly with clean-tech scaleup partners, contract manufacturers and business incubators in all-day workshops, addressing the needs of early-stage hardware companies, including design fundamentals for manufacturing and prototyping, scaleup tools and available resources.

FuzeHub also partnered with the NYSERDA Manufacturing Corps ([M-Corps](#)) Centers — Rochester-based NextCorps and Brooklyn-based SecondMuse which administer the clean-tech manufacturing program for startups in Upstate and Downstate New York, respectively — to provide Build4Scale training to their cohort clients.

With its initial AIM Onshore prize, FuzeHub and its partners delivered the following impact:

- They trained over 130 innovators and stakeholders, including about 100 clean-tech hardware companies and about 30 contract manufacturers and partners.

- Each innovator received an average of 10 hours of training to effectively scale their products, grow their companies and/or partner with area manufacturers.
- 10 companies signed contracts with domestic manufacturing firms and technology service partners, bolstering local economies and manufacturers.
- Build4Scale attendees connected with over 40 domestic suppliers after the workshop, paving the way toward greater economic impact.

FuzeHub is part of the New York Manufacturing Extension Partnership (NY MEP), a network of organizations that provide growth and innovation services to small and mid-sized manufacturers in every corner of the state. In 2018, the NY MEP helped 5,351 manufacturers create or retain jobs, generating \$819.3 million in company cost savings, new investments and increased or retained sales by providing affordable services ranging from technology acceleration to product development to manufacturing scale-up.

About FuzeHub

FuzeHub is a not-for-profit organization that connects New York's small and mid-sized manufacturing companies to the resources, programs and expertise they need for technology commercialization, innovation, and business growth. FuzeHub is the statewide New York Manufacturing Extension Partnership Program (MEP) center, supported by Empire State Development's Division of Science, Technology & Innovation. For more information on FuzeHub, visit www.fuzehub.com.

About the New York Manufacturing Extension Partnership

The New York Manufacturing Extension Partnership (NY MEP) is a network of 11 organizations that provide growth and innovation services to small and mid-sized manufacturers in every corner of the state to help them create and retain jobs, increase profits, and save time and money. For more information on New York MEP, visit <https://newyorkmep.org>.

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