



EAST/WEST INDUSTRIES, INC.

AN INNOVATIVE COMPANY

Biography of Joe Spinosa, Co-Owner & Vice President of Business Development



Joe Spinosa is Co-Owner and Vice President of Business Development for East/West Industries, a family owned, small business located in Ronkonkoma, NY. Founded in 1968 by parents Dom and Mary Spinosa, East/West is globally recognized as a trusted provider for design and manufacturing excellence of aircraft seats and other critical safety components for the industry's most innovative new aircraft.

With over 40 years' experience in strategic and operational leadership, Mr. Spinosa focuses on developing successful, long lasting customer relationships. The result is a collection of highly desirable, top tier defense and commercial programs which will benefit East/West, it's customers, and the Long Island community, providing jobs and economic impact for many decades to come. Together with his sister Teresa Ferraro, President, they are continuing the legacy to ensure that "Saving Aircrew Lives is Our First Concern".

Mr. Spinosa credits the company's success during the last five decades to "innovative design, great value and responsive support," coupled with the ability to "understand customer needs while delivering high performance and value."

Mr. Spinosa is a dedicated advocate for Long Island's future and the aerospace industry, by providing his leadership and experience various business and community-based organizations. Mr. Spinosa is committed to hiring our veterans as they transition back to civilian life.