

Jaime Sweet

President & CEO, Hartman Enterprise, Inc. (HEI)

Jaime Sweet is President/CEO at Hartman Enterprises, Inc. (HEI), a precision machine parts manufacturer located in Oneida, NY. A third-generation owner, Jaime stepped into her current position upon the unexpected death of her father in 2014. Under her leadership, HEI has obtained AS9100 certification, HUBZone certification, and NYS MWBE designation. In 2017 Jaime was recognized by the Small Business Development Center as a New York State Small Business Development Center Manufacturing Owner of the Year.

Today, Jaime places a priority on preparing her enterprise for the competitive Aerospace and Defense market. In addition to process and manufacturing excellence, she emphasizes the workforce and leadership development necessary to elevate HEI as a precision parts supplier.

Jaime's top advice for other business owners? Just ask! Be creative! Be curious about the resources available to you and your company and be willing to ask for help obtaining them. Challenge the norms and institutional thinking. Invest in people. After all, without people you really don't have a business!