Applications are submitted online at <u>https://fuzehub.smapply.io/</u>. If you require any assistance, please contact <u>fund@fuzehub.com</u> or 518-768-7030.

April 2022 Manufacturing Grant Application Questions

There is a \$55 application fee. This application period starts on April 1, 2022 and **closes on April 29, 2022** at **4:00 PM EST**. Prior to submitting an application, be sure to review the April 2022 guidelines and FAQ.

Questions marked with a * are required fields.

Project Information

Project Title* _____

Project Category* (please identify the category that the project most closely aligns with)

- Biotechnology & Life Sciences
- o Advanced Materials
- Cleantech & Renewable Energy
- Big Data, IOT, IT, Sensors, and Other Enabling Technologies
- Advanced Electronics
- Agriculture & Food/Beverage Processing
- Other Advanced Technology

Project Stage* (please select one)

- Pre-prototype
- Prototype
- Initial or low-volume production
- Established or high-volume production

Project Type* (please check all that apply)

- o Adoption of new technology to enhance a process and/or product
- Prototype development
- Design for manufacturing
- Proof-of-concept manufacturing
- Manufacturing-related equipment purchase
- Manufacturing scale-up
- \circ $\;$ Other project to advance manufacturing or manufacturing capabilities

Amount of Grant Funding Requested from FuzeHub* (Please enter a number from \$10,000 to \$50,000.)

\$





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Not-for-Profit Applicant Organization Information

Legal Name of Not-for-Profit Applicant Organization*	
If Not-for-Profit Applicant Organization is a University, the Subset of The University M	lust Be Identified,
Such as College, School or Department	
Applicant Organization Employer Identification Number (EIN) / Tax ID Number*	
Contact Person Salutation	
Applicant Contact Name*	
Applicant Contact Title*	
Applicant Physical Street Address*	
Address Line 2	
City*	
State*	
ZIP Code*	
Applicant Contact Phone Number*	_
Applicant Contact Email Address*	_

Company Information

Company/Companies*

Please select the number of company/companies involved in the project – this should be the small to medium-sized company/companies (SME) which will benefit from the project.

- o 1
- o 2
- o 3
- o **4**
- o 5 or more

[The information prompts will correspond with the number of companies selected. If you select 5 or more, you will be asked to provide information for the five main companies.]

New York. (200 max characters)





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Company Manufacturing Facility Address* (if there are more than one, please list the multiple addresses) (200 max characters)

D&B DUNs Number* (manufacturing partner must be registered with D&B) ____

Business Certifications:

Does your company have a formal NYS business certification?

- Minority and Women Business Development (MWBE)
- Veteran-Owned Small Business (VOSB)
- Service-Disabled Veteran-Owned Business (SDVOB)
- o Disadvantaged Business Enterprise (DBE)

Startup Status

- o Revenue less than \$2 million to date
- o In business for 5 years or less (7 years or less for the life sciences, biomedical or medical device industries)

Project Proposal – Application Questions

Please provide a brief project description for media purposes. *

Information contained in this 2-5 sentence description will be used for publication, should the project be awarded. (1000 max characters)

- This answer must make sense to people unfamiliar with the project when published without any other project background or reference
- Use third person
- Be clear but concise

How is this project transformational, unique, or likely to lead to new or improved products or technologies? * (2000 max characters)

• This is a high scoring category, so include compelling supporting information. We are looking at awarding the most innovative projects in the pool of applications.

Describe the expected economic impact on the company/companies involved in terms of new/retained sales, cost/time savings, new investment, new/retained jobs, product or process improvement, new market(s), etc. (provide supporting information if available.) *

Include a timeline or timeframe for each impact. (2000 max characters)

- Use data to support the impacts claimed
- Include as much detail as possible
- Quantify, even if it's an estimate "will create 1 job" is better than "will create jobs"

Please explain the not-for-profit role in this project. * (500 max characters)

- Is there a transfer of knowledge/know-how/services/value?
- Have the not-for-profit and the industry partner worked together before?
 - \circ What was the result(s) of the previous partnership?





Division of Science, Technology & Innovation

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How did this partnership come to be?

Describe the project team (both the not-for-profit and the manufacturer). Include team qualifications and roles, and the capacity to undertake the project. * (2000 max characters)

- For each team member, clearly define: role, skill, ability, credentials (prior experience, degrees, • awards) and availability.
- Do not skip over gaps. Judges can identify them and, if not addressed, points will be deducted from the score. It is best to point them out and explain the plan for addressing them.

What is the estimated project timeline (include milestones)? * (1000 max characters)

- Project timeline must not exceed 12 months.
- 3-4 milestones are the general average, but there is no mandatory number of milestones.

How will this proposed project benefit the applicant, the manufacturer and the manufacturing industry? *

Please describe the project deliverable(s) that will result from the collaboration within the project. (2000 max characters)

- What is the long-term impact of the project?
- How is each organization better off as a result of this project?
- Again, focus on the innovation, the transformational aspect of the project.
- Do not repeat what has been stated before repetition does not improve scores. Think of other impacts instead.

Posted/Modified

March 23, 2022. Please check back to <u>https://fuzehub.com/2022-manufacturing-grant/</u> for updates.



