

2022

SERVING MANUFACTURERS
IN NEW YORK STATE

FUZEHUB ANNUAL REPORT



A LETTER FROM THE DIRECTOR

Culture. That one word says everything about who we are, what we do, where we plan to go.

As innovators, entrepreneurs and manufacturers, we're all in the business of building culture and growing ecosystems. It's what keeps our people engaged. When we get it right, those people are generating ideas, sparking collaboration, and driving our products forward.

I keep going back to this concept of culture — both its definition and how it defines us — as I reflect on 2022. And I can confidently say the culture of New York's innovation ecosystem is as strong as it's ever been.

This year at the New York State Innovation Summit in Buffalo, and during the dozens of FuzeHub events both virtual and across the state, I heard your stories. You made a key connection at a manufacturing expo. Your state-of-the-art medical innovation is closer to market after receiving a FuzeHub grant. NYSTAR and NY MEP centers provided critical resources during a crossroads moment for your company. You were the helper — the one pivoting your new technology to address an unmet need, or facilitating an introduction for the benefit of someone else.

You, the people at the heart of New York's innovation ecosystem, have built something so special, so deeply ingrained, that the world's top companies like Micron and Wolfspeed want to join in. The most advanced researchers at home and abroad want to plant roots in the Empire State.

There's plenty of room for everyone. Because that's who we are — we're better when we think together, problem-solve together, and imagine new possibilities together. Our culture ensures our state — and its people — aren't just looking forward. We're moving ahead. As one.

Only in New York.



Happy New Year to
you and yours,

Elena Garuc
Executive Director
FuzeHub

\$221 MILLION

ECONOMIC IMPACTS *SINCE INCEPTION*



1,267 JOBS

JOBS SINCE INCEPTION



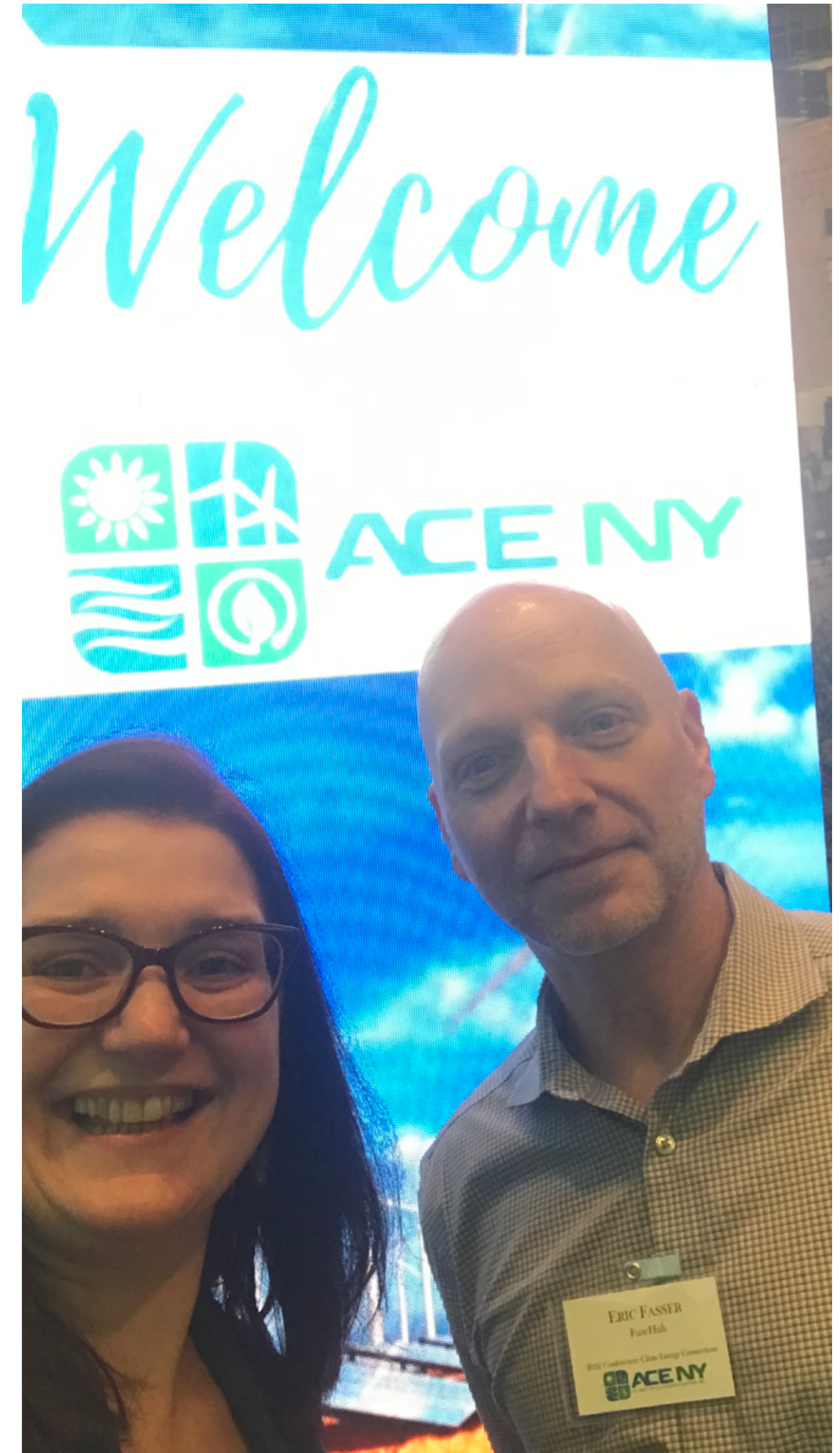
\$9.5M

ECONOMIC IMPACTS IN 2022



73 JOBS

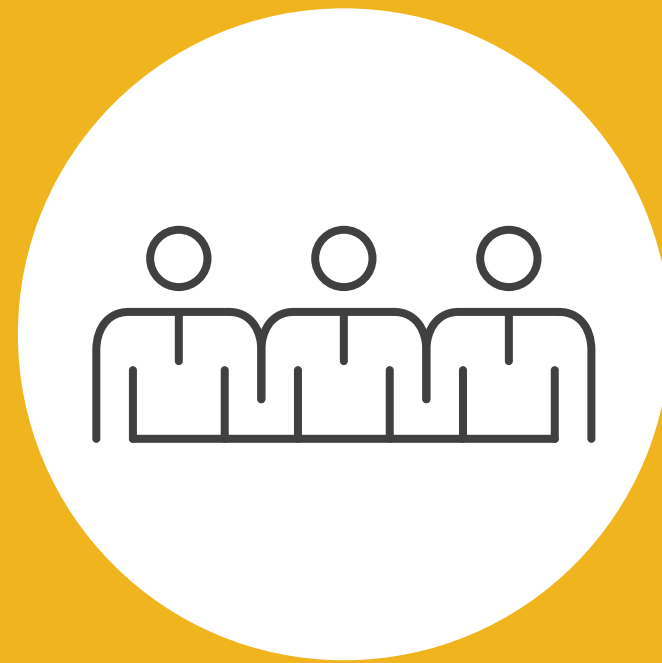
JOBS IN 2022





14

*FUZEHUB
EVENTS*



2,727

*EVENT
REGISTRANTS*



73,695

*UNIQUE
WEBSITE VISITORS*



162

*FUZEHUB & NYSTAR
MEDIA MENTIONS*

COLLABORATIVE IMPACTS

DESIGN AND PRODUCTION DEVELOPMENT,
AND SPECIALISTS IN MARKETING.

MANUFACTURING SOLUTIONS

FUZEHUB'S MANUFACTURING SOLUTIONS PROGRAM ESTABLISHES CONNECTIONS TO LEADERS IN MANUFACTURING INNOVATION AND TECHNOLOGY, EXPERTS IN ENGINEERING, DESIGN AND PRODUCTION DEVELOPMENT, AND SPECIALISTS IN BUSINESS DEVELOPMENT.



QUESTIONS ABOUT THE PROGRAM?

Contact **Eric Fasser**, Solutions Program Manager at **Eric@Fuzehub.com**



191
REQUESTS



269
REFERRALS



97
STARTUPS ASSISTED

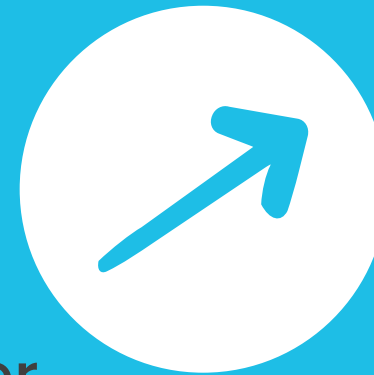
JEFF LAWRENCE INNOVATION FUND

FUZEHUB'S JEFF LAWRENCE INNOVATION FUND WAS LAUNCHED IN 2016 AND IS COMPRISED OF THREE TRACKS: MANUFACTURING GRANTS, COMMERCIALIZATION COMPETITION, AND THE INNOVATION CHALLENGE. THE FUND PROVIDES ASSISTANCE TO THE MANUFACTURING, RESEARCH AND DEVELOPMENT, TECHNOLOGY, AND ENTREPRENEURIAL ECOSYSTEMS.



QUESTIONS ABOUT THE FUND?

Contact **Patty Rechberger**, Fund Manager at **Patty@Fuzehub.com**



46

OPEN PROJECTS



33

2022 AWARDS



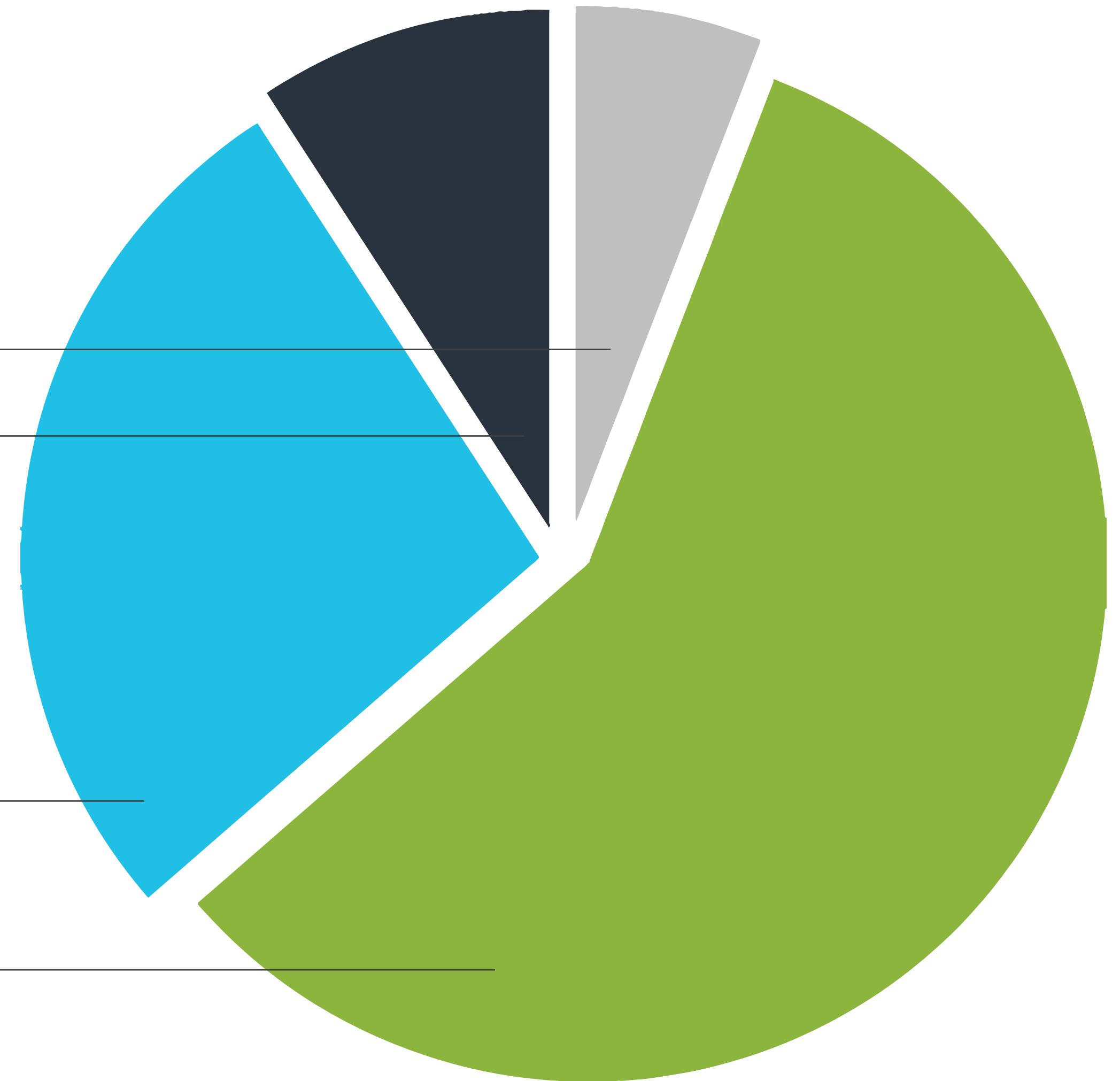
159

LIFETIME PROJECTS

JEFF LAWRENCE INNOVATION FUND

2022 PROJECT BREAKDOWNS

- 2** FOLLOW ON at \$140K
- 3** INNOVATION CHALLENGE PROJECTS at \$150K
- 9** COMMERCIALIZATION COMPETITION AWARDEES at \$500K
- 19** MANUFACTURING GRANT PROJECTS at \$900K



MARKETING SERVICES

AS PART OF OUR MANUFACTURING SOLUTIONS PROGRAM, FUZEHUB OFFERS MARKETING SERVICES THAT HELP YOU TO BUILD BRAND AWARENESS AND DRIVE SALES. WHETHER YOU NEED A WEBSITE REDESIGN OR A COMPREHENSIVE MARKETING STRATEGY, A PAID PROJECT WITH FUZEHUB IS AN INVESTMENT IN YOUR SUCCESS.



QUESTIONS ABOUT
MARKETING SERVICES?

Contact **Kim Lloyd**, Special Projects
Director at **Kim@Fuzehub.com**



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PROJECTS

NEVER MISS A BEAT

Learn more about FuzeHub and stay up to date with events and news on our website fuzehub.com, subscribe to our [newsletter](#), and follow us on Facebook, LinkedIn, and Twitter [@FuzeHub](#).



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