



Support for Growth Stage Companies

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New York Manufacturing Extension Partnership

- Network of centers that provide growth and innovation services to small and mid-sized manufacturers

- One state-wide center: 

- Ten regional centers



TDO and the MEP Network

- Train Develop Optimize

- TDO is center for the Manufacturing Extension Partnership (MEP) network

- Mission: Grow the local economy by helping manufacturers and technology companies drive operational excellence and cultural transformation to reach their full potential.

- Sample of engagements

- Strategic planning

- ISO 9001, AS 9100

- Facility Expansion

- Value Stream Mapping

- Supply Chain Management

- Kata Coaching

- Lean Principles

- Safety Improvement

- TWI training in Job Instruction

- Process Automation

- Technical Training

- Project Management



TDO Success Stories

- **Carrier Plastics**

- Lean & Six Sigma training and coaching
- Cost & floor space reduction, reduced training time, improved training effectiveness



- **Northland Filter**

- Process improvement training & coaching
- Reduced lead times and increased throughput with existing resources, enabling increased sales



- **Knowles Capacitors**

- Kata coaching
- Reduced lead times, cost reduction, improved employee retention



TDO's Approach

- Listen & observe
- Recommend & align
- Partner & coach