



Outsourcing

Benefits of subcontracted labor

When you hear the word “outsourcing,” what comes to mind?



- Increased focus on core competencies
 - Specialized expertise
 - Quality & safety standards
- Reduced equipment/other investment cost
 - Lowered labor costs

Creekside Industries

A Division of The Arc Otsego

Who We Are

- Creekside Industries is a manufacturing business located in Oneonta, NY providing quality contract services to our customers based on their unique business goals. We partner with our customers to create solutions for their business needs to help them increase production volume, improve efficiency, expand their markets, save money, and effectively grow their businesses.
- Creekside Industries is a non-profit business operated as a division of The Arc Otsego. We support the Arc Otsego's mission by providing an integrated work setting that employs people with intellectual and developmental disabilities (IDD), encouraging the development and strengthening of lifelong job skills. These dedicated individuals – who comprise up to 75% of our workforce – have the pride of earning a paycheck that fairly compensates them based on prevailing wages for the hard work that they do.
- Our production team, vocational staff, and floor supervisors work together to drive our customers' businesses forward and ensure that each individual succeeds in achieving their personal and professional goals.

How We Can Help

Available Services

- Manufacturing & Assembly
- Packaging & Order Fulfillment
- Inventory Management & Quality Assurance
- Warehousing & Storage
- Pickup & Delivery
- Other needs?

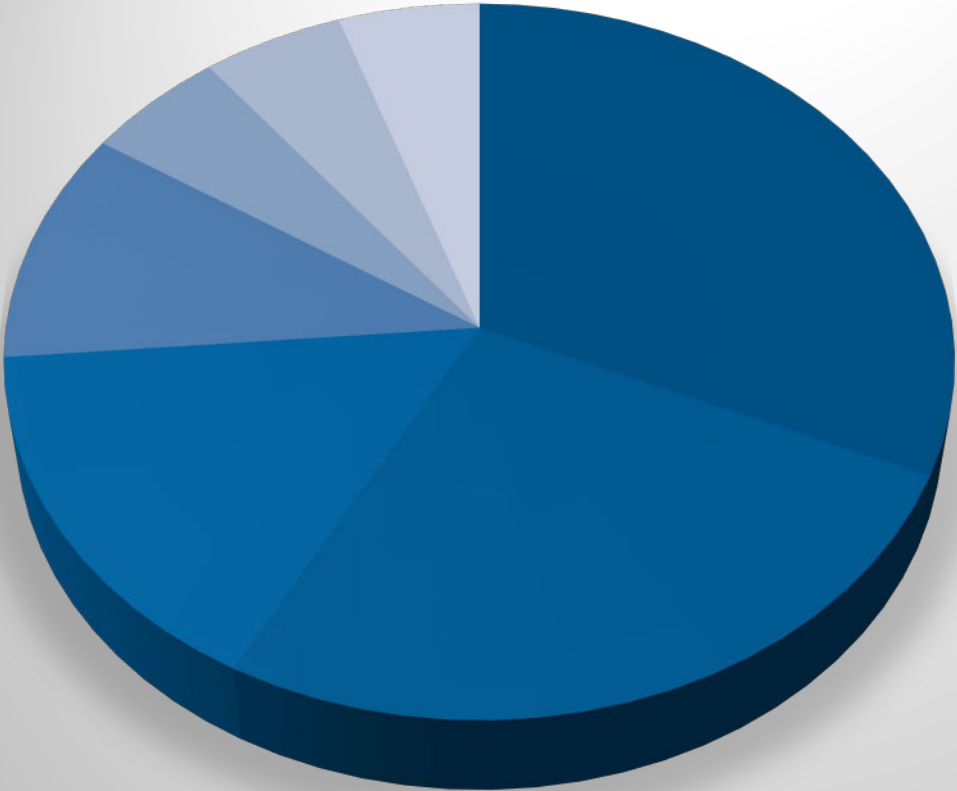
On-Site Resources

- 20,000 sq. ft. production and warehouse space
- Heat sealing/I-bar tunnel machines
- Drop bagger machines, impulse sealers
- Air compressor & power hookups in all work areas
- Label printers for custom labels & shipping
- Scales for items of all sizes (small objects to pallets)
- Box truck for pickup and delivery with loading docks
- Forklifts, pallet jacks, power jacks, clamping forktruck
- Cardboard banding machines
- Auto-wrap machines for pallets

Where does your time go?



Benefits of Domestic Outsourcing



- Reduce Costs
- Focus on Core Business/Development
- Expand and Enhance Capacity
- Improve Quality
- Access To Expert Talent
- Increase Speed to Market
- Conserve Capital

Maintain a close connection to your daily operations without the burden of self-navigating the steps required to get your product to market!

Not All Subcontractors are Created Equal

Pitfalls of Working with the Wrong Subcontract Service Provider

- High costs
 - Difficulty with communication
 - Failure to meet deadlines/commitments
- Failure to follow instructions/output product as ordered
 - Breach of confidentiality
 - Low quality services





“...It’s in society’s best interests to have the most output produced with the least inputs.”

-Warren Buffet

Thank You!

Autumn Shumbris
Business Development and Sales Coordinator
Creekside Industries - a Division of the Arc Otsego
shumbrisa@arcotsego.org
607-222-3047 (c) 607-433-8447 x3111 (o)